

Lovability How To Build A Business That People Love And Be Happy Doing It

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Pyg - Russell Potter 2011-11-03

After escaping the butcher's knife with the help of his steadfast companion Sam, Toby soon finds himself under the order of the volatile impresario Silas Bisset and his travelling menagerie of performing monkeys, horses, turkeys and canaries. Before too long, he is packing out theatres and concert halls, impressing the crowds with his ability to count, spell and even read the minds of ladies. But celebrity comes at a cost, as Toby soon finds out . . .

The Gamble - Lavyrle Spencer 2003-08-05

A story of honesty and humor for anyone who has ever lived and loved from New York Times bestselling author LaVyrle Spencer. Agatha was the picture of primness and propriety, but her green eyes could blaze with anger—or sparkle with humor. Scott was the picture of lazy charm and happy indifference to what others thought was right and wrong. They were enemies, then friends. Then the sweet innocence of a child opened their eyes and their hearts—and they were reborn in each other's arms by the soft, wondrous gift of love.

Critique and Utopia in Postcolonial Historical Fiction - Greg Forster 2019-01-17

This bold and ambitious volume argues that postcolonial historical fiction offers readers valuable resources for thinking about history and the relationship between past and present. It shows how the genre's treatment of colonialism illustrates continuities between the colonial era and our own and how the genre distills from our colonial pasts the evanescent, utopian intimations of a properly postcolonial future. *Critique and Utopia in Postcolonial Historical Fiction* arrives at these insights by juxtaposing novels from the Atlantic world with books from the Indian subcontinent. Attending to the links across these regions, the volume develops luminous readings of novels by Patrick Chamoiseau, J. G. Farrell, Amitav Ghosh, Marlon James, Hari Kunzru, Toni Morrison, Marlene van Niekerk, Arundhati Roy, Kamila Shamsie, and Barry Unsworth. It shows how these works not only transform our understanding of the colonial past and the futures that might issue from it, but also contribute to pressing debates in postcolonial theory—debates about the politics of literary forms, the links between cycles of capital accumulation and the emergence of new genres, the meaning of 'working through' traumas in the postcolonial context, the relationship between colonial and panoptical power, the continued salience of hybridity and mimicry for the study of colonialism, and the tension between national liberation struggles and transnational forms of solidarity. Beautifully written and meticulously theorized, *Critique and Utopia in Postcolonial Historical Fiction* will be of interest to students of world literature, Marxist critics, postcolonial theorists, and thinkers of the utopian.

Loveability - Robert Holden, Ph.D. 2014-06-02

"Love is your destiny. It is the purpose of your life. It is the key to your happiness and to the evolution of the world." *Loveability* is a meditation on love. It addresses the most important thing you will ever learn. All the happiness, health, and abundance you experience in life comes from your ability to love and be loved. This ability is innate, not acquired. Robert Holden is the creator of a unique program on love called *Loveability*, which he teaches worldwide. He has helped thousands of people to transform their experience of love. "Love is the real work of your life," says Robert. "As you release the blocks to love you flourish even more in your relationships, work, and life." In *Loveability*, Robert weaves a beautiful mix of timeless principles and helpful practices about the nature of true love. With great intimacy and warmth, he shares stories, conversations, meditations, and poetry that have inspired him in his personal inquiry on love. Key themes include: • Your destiny is not just to find love; it is to be the most loving person you can be. • Self-love is how

you are meant to feel about yourself. It is the key to loving others. • When you think something is missing in a relationship, it is probably you. • Forgiveness helps you to see that love has never hurt you; it is only your misperceptions of love that hurt. • The greatest influence you can have in any situation is to be the presence of love.

Superconnector - Scott Gerber 2018-02-27

Abandon the networking-for-networking's-sake mentality in favor of a more powerful and effective approach to creating and enhancing connections. STOP NETWORKING. Seriously, stop doing it. Now. It is time to ditch the old networking-for networking's-sake mentality in favor of a more powerful and effective approach to creating and enhancing connections. In *Superconnector*, Scott Gerber and Ryan Paugh reveal a new category of professionals born out of the social media era: highly valuable community-builders who make things happen through their keen understanding and utilization of social capital. Superconnectors understand the power of relationship-building, problem-solve by connecting the dots at high levels, and purposefully cause different worlds and communities to interact with the intention of creating mutual value. How can you become a Superconnector? Gerber and Paugh share instructive anecdotes from a who's who roster of high achievers, revealing how to systematically manage a professional community and maximize its value. Of utmost importance is practicing Habitual Generosity, acting on the knowledge that your greatest returns come when you least expect them, and that by putting others' needs first the good karma will flow back to you tenfold. Gerber and Paugh also explore winning strategies such as The Art of Selectivity, a well-honed ability to define which relationships matter most for you and decide how you will maintain them over time. Full of helpful advice on how to communicate with anyone about anything, Google-proof your reputation, and much more, *Superconnector* is a must-read for those seeking personal and business success.

Dogs of War - Adrian Tchaikovsky 2021-08-05

A bio-engineered dog fights for its life and its right to life. From the Arthur C. Clark award-winning author of *Children of Time*.

Sustainable Hospitality Management - Huub Ruël 2020-11-20

The hospitality industry is major industry. Due a steady growth, by 2030 the hospitality and tourism industry is expected to provide 380 million jobs. This title explores the challenges presented including labor shortages, containing and reducing the ecological footprint, Over tourism, and a poor industry image.

The Buried Giant - Kazuo Ishiguro 2015-03-03

NATIONAL BESTSELLER • From the winner of the Nobel Prize in Literature and author of *Never Let Me Go* and the Booker Prize-winning novel *The Remains of the Day* comes a luminous meditation on the act of forgetting and the power of memory. In post-Arthurian Britain, the wars that once raged between the Saxons and the Britons have finally ceased. Axl and Beatrice, an elderly British couple, set off to visit their son, whom they haven't seen in years. And, because a strange mist has caused mass amnesia throughout the land, they can scarcely remember anything about him. As they are joined on their journey by a Saxon warrior, his orphan charge, and an illustrious knight, Axl and Beatrice slowly begin to remember the dark and troubled past they all share. By turns savage, suspenseful, and intensely moving, *The Buried Giant* is a luminous meditation on the act of forgetting and the power of memory.

Destroying Sanctuary - Sandra L. Bloom 2010-10-28

For the last thirty years, the nation's mental health and social service systems have been under relentless assault, with dramatically rising costs and the fragmentation of service delivery rendering them incapable of ensuring the safety, security, and recovery of their clients. The resulting organizational trauma both mirrors and magnifies the trauma-

related problems their clients seek relief from. Just as the lives of people exposed to chronic trauma and abuse become organized around the traumatic experience, so too have our social service systems become organized around the recurrent stress of trying to do more under greater pressure: they become crisis-oriented, authoritarian, disempowered, and demoralized, often living in the present moment, haunted by the past, and unable to plan for the future. Complex interactions among traumatized clients, stressed staff, pressured organizations, and a social and economic climate that is often hostile to recovery efforts recreate the very experiences that have proven so toxic to clients in the first place. Healing is possible for these clients if they enter helping, protective environments, yet toxic stress has destroyed the sanctuary that our systems are designed to provide. This thoughtful, impassioned critique of business as usual begins to outline a vision for transforming our mental health and social service systems. Linking trauma theory to organizational function, *Destroying Sanctuary* provides a framework for creating truly trauma-informed services. The organizational change method that has become known as the Sanctuary Model lays the groundwork for establishing safe havens for individual and organizational recovery. The goals are practical: improve clinical outcomes, increase staff satisfaction and health, increase leadership competence, and develop a technology for creating and sustaining healthier systems. Only in this way can our mental health and social service systems become empowered to make a more effective contribution to the overall health of the nation. *Destroying Sanctuary* is a stirring call for reform and recovery, required reading for anyone concerned with removing the formidable barriers to mental health and social services, from clinicians and administrators to consumer advocates.

The Disconnected Generation - Josh McDowell 2000-07-16

The real battle is not in the amoral and immoral influences of our culture, but in the hearts of our young people, says author and speaker Josh McDowell in *The Disconnected Generation*. And our young people are losing hope because they feel isolated and alienated from their parents. They are the disconnected generation. This book shows parents and youth workers how to understand and close the isolation gap to form nurturing, enduring relationships that can withstand cultural influences. As a companion to *The Disconnected Generation*, the video curriculum resources provides five video sessions from Josh McDowell offering practical steps that every adult can take to close the emotional gap between themselves and their children.

Lovability - Brian de Haaff 2017-04-25

Love is the surprising emotion that company builders cannot afford to ignore. Genuine, heartfelt devotion and loyalty from customers — yes, love — is what propels a select few companies ahead. Think about the products and companies that you really care about and how they make you feel. You do not merely like those products, you adore them. Consider your own emotions and a key insight is revealed: Love is central to business. Nobody talks about it, but it is obvious in hindsight. *Lovability: How to Build a Business That People Love and Be Happy Doing It* shares what Silicon Valley-based author and Aha! CEO Brian de Haaff knows from a career of founding successful technology companies and creating award-winning products. He reveals the secret to the phenomenal growth of Aha! and the engine that powers lasting customer devotion — a set of principles that he pioneered and named The Responsive Method. *Lovability* provides valuable lessons and actionable steps for product and company builders everywhere, including:

- Why you should rethink everything you know about building a business
- What a product really is
- The magic of finding what your customers truly desire
- How to turn business strategy and product roadmaps into customer love
- Why you should chase company value, not valuation
- Surveys to measure your company's lovability

Brian de Haaff has spent the last 20 years focused on business strategy, product management, and bringing disruptive technologies to market. And in preparation for writing this book, he interviewed well-known startup founders, product managers, executives, and CEOs at hundreds of name brand and agile organizations. Their experiences, along with headline-grabbing case studies (both inspiring successes and cautionary tales), will help readers discover how to build something that matters. Much has been written about how entrepreneurs build innovative products and successful businesses, but the author's message is original and refreshing. He convincingly explains that there is a better path forward — a people-first way grounded in love. In a business world that has increasingly emphasized hype over substance and get-big-at-any-cost thinking over profitable and sustainable growth, it's time for a new recipe for company success. Insightful, thought-

provoking, and sometimes controversial, *Lovability* is the book that you turn to when you know there has to be a better way.

Against Love - Laura Kipnis 2009-01-16

Who would dream of being against love? No one. Love is, as everyone knows, a mysterious and all-controlling force, with vast power over our thoughts and life decisions. But is there something a bit worrisome about all this uniformity of opinion? Is this the one subject about which no disagreement will be entertained, about which one truth alone is permissible? Consider that the most powerful organized religions produce the occasional heretic; every ideology has its apostates; even sacred cows find their butchers. Except for love. Hence the necessity for a polemic against it. A polemic is designed to be the prose equivalent of a small explosive device placed under your E-Z-Boy lounge. It won't injure you (well not severely); it's just supposed to shake things up and rattle a few convictions.

UX Strategy - Jaime Levy 2015-05-20

User experience (UX) strategy requires a careful blend of business strategy and UX design, but until now, there hasn't been an easy-to-apply framework for executing it. This hands-on guide introduces lightweight strategy tools and techniques to help you and your team craft innovative multi-device products that people want to use. Whether you're an entrepreneur, UX/UI designer, product manager, or part of an intrapreneurial team, this book teaches simple-to-advanced strategies that you can use in your work right away. Along with business cases, historical context, and real-world examples throughout, you'll also gain different perspectives on the subject through interviews with top strategists. Define and validate your target users through provisional personas and customer discovery techniques. Conduct competitive research and analysis to explore a crowded marketplace or an opportunity to create unique value. Focus your team on the primary utility and business model of your product by running structured experiments using prototypes. Devise UX funnels that increase customer engagement by mapping desired user actions to meaningful metrics.

The Dark Side of Close Relationships II - William R. Cupach 2010-09-13

Focuses on the paradoxical, dialectical, and mystifying facets of human interaction, not merely to elucidate dysfunctional relationship phenomena, but to help readers explore and understand it in relation to a broader understanding about relationships. This volume is of interest to relationship researchers in social psychology and sociology.

Perennial Seller - Ryan Holiday 2017-07-18

The book that Inc. says "every entrepreneur should read" and an FT Book of the Month selection... How did the movie *The Shawshank Redemption* fail at the box office but go on to gross more than \$100 million as a cult classic? How did *The 48 Laws of Power* miss the bestseller lists for more than a decade and still sell more than a million copies? How is Iron Maiden still filling stadiums worldwide without radio or TV exposure forty years after the band was founded? Bestselling author and marketer Ryan Holiday calls such works and artists perennial sellers. How do they endure and thrive while most books, movies, songs, video games, and pieces of art disappear quickly after initial success? How can we create and market creative works that achieve longevity? Holiday explores this mystery by drawing on his extensive experience working with businesses and creators such as Google, American Apparel, and the author John Grisham, as well as his interviews with the minds behind some of the greatest perennial sellers of our time. His fascinating examples include:

- Rick Rubin, producer for Adele, Jay-Z, and the Red Hot Chili Peppers, who teaches his artists to push past short-term thinking and root their work in long-term inspiration.
- Tim Ferriss, whose books have sold millions of copies, in part because he rigorously tests every element of his work to see what generates the strongest response.
- *Seinfeld*, which managed to capture both the essence of the nineties and timeless themes to become a modern classic.
- Harper Lee, who transformed a muddled manuscript into *To Kill a Mockingbird* with the help of the right editor and feedback.
- Winston Churchill, Stefan Zweig, and Lady Gaga, who each learned the essential tenets of building a platform of loyal, dedicated supporters.

Holiday reveals that the key to success for many perennial sellers is that their creators don't distinguish between the making and the marketing. The product's purpose and audience are in the creator's mind from day one. By thinking holistically about the relationship between their audience and their work, creators of all kinds improve the chances that their offerings will stand the test of time.

For the Love of Cities - Peter Kageyama 2011

The mutual love affair between people and their place is one of the most powerful influences in our lives, yet rarely thought of in terms of a relationship. As cities begin thinking of themselves as engaged in a

relationship with their citizens, and citizens begin to consider their emotional connections with their places, we open up new possibilities in community, social and economic development by including the most powerful of motivators—the human heart—in our toolkit of city-making. The book explores what makes cities lovable, what motivates ordinary citizens to do extraordinary things for their places and how some cities, such as New Orleans, Detroit, and Cleveland are using that energy to fill in the gaps that "official" city makers have left as resources have disappeared. Meet those amazing people who are truly "in love" with their cities and learn how they are key to the future development of our communities. Praise for the book: What Kageyama has done is to introduce the vital piece into the urban discussion-- the matter of love; the piece without which all city building must fail, for "love" the corner stone of civic citizenship. It takes some bravura and acumen to champion the subject of love in the urban forum that wants to quantify, when only love qualifies and justifies the discussion of cities. Mr. Kageyama goes one step further. He provides precious indicators. Many city thinkers will follow suit, but for the time being, this is the essential book. Pier Giorgio Di Cicco Poet Laureate Emeritus, Toronto, Ontario Author of *Municipal Mind: Manifestos for The Creative City For the Love of Cities* succeeds in putting an exclamation point on the exceptional value of deepening the relationship that city dwellers feel for their neighborhoods by adding amenities such as parks, outdoor cafes, art galleries, trees, flowers and even sidewalks to create a meaningful sense of place. It also explores the often hidden added value of creative entrepreneurs in creating a sense of place that attracts, nurtures and retains citizens. The book is a love note from Author Peter Kageyama to cities everywhere that will prompt you to more closely examine your own relationship with where you live, work and play. Diane Egner Publisher and Managing Editor, 83 Degrees Media Former Book Editor, The Tampa Tribune For the Love of Cities is a must read for city changemakers. Jeff Slobotski Silicon Prairie News & Founder, Big Omaha Peter has captured something very important... love. When we love a city, we are committed to it, we engage with it, we care for it, we give our best to it. A city that is loved also gives back. It makes those who live there feel enriched. And so you have a virtuous cycle. Charles Landry Author of *The Creative City: A Toolkit for Urban Innovators and The Art of City Making*

Loving the White Liar - Kate Stewart 2015-07-20

He was handsome, charming, witty and irresistible. Jayden Monroe came along when I was struggling with indecision and made things simple, turned monochrome into vivid color, and forever altered my perspective on life. I was not naïve enough to believe in happily ever after but with Jayden, it seemed possible until I realized something wasn't quite right. **I Ain't Much, Baby--But I'm All I've Got** - Jess Lair, Ph.D. 1995-03-01 "What are some of the discoveries I have made? I found I needed people because I needed the love they could give me. I found that love was something I did. I found that the way I showed people my need and love for them was to tell how it was with me in my deepest heart. I came to feel that was the most loving thing I could do for anyone -- tell them how it was with me and share my imperfections with them. When I did this, most people came back at me with what was deep within them. This was love coming to me. And the more I had coming to me, the more I had to give away. I ain't much, baby -- but I'm all I've got." From his experience comes "I Ain't Much, Baby -- But I'm All I've Got." Lair originally wrote this book for his students, but when it gained widespread popularity he rewrote it for publication. It is a book meant to help people share in the success of finding themselves.

Business is Business - Kathy Kolbe 2017-02-07

Balancing the benefits and burdens of a family-owned business Working with family complicates the already daunting task of owning a business, and it's tough not to take work problems home with you. The best approach is to realize that family is family . . . and business is business. *Business is Business: Reality Checks for Family-Owned Companies* is a common-sense manual for survival that dispels myths such as the power of teamwork and gender or birth-order differences in ability. Engagingly written, with no-nonsense tips and real-life examples, this defiant treatise will guide you to • Harness your employees'—and your own—innate strengths • Trust your instincts and the people you work with • Balance lifelong relationships with fair treatment of nonfamily employees Authors Kathy Kolbe and Amy Bruske hone decades of experience helping family businesses thrive—and running their own for more than 30 years—into practical, actionable advice for how to hire family members, how to work with them, and how—when necessary—to fire them. The solutions are not always easy, but understanding the frequent pitfalls of working with family is an investment that could pay back over generations. Business is

Business will show you how to find joy while developing a sustainable family-owned company.

The Coaching Hours - Sara Ney 2018-01-21

THERE ARE NO DOUCHEBAGS IN THIS STORY. Well, there are, but they're not who this story is about. This story is about me—the coach's daughter. When I moved to Iowa to live with my dad, the university's take-no-prisoners wrestling coach, I thought transferring would be easy as pie—living with my father would be temporary, and he'd make sure his douchebag wrestlers left me alone. Wrong on both counts. ASSHOLES ALWAYS COME OUT OF THE WOODWORK WHEN THE STAKES ARE HIGH. A bet is placed, and I'm on the table. After one humiliating night and too much alcohol, I find the last nice guy on campus. And when he offers to rent me his spare bedroom, I go all in. It's time for the nice guy to finish first. Midnight chats and spilling my problems turn to lingering touches. Lingering touches turn to more. And the ultimate good guy has the potential to do more damage than any douchebags ever could.

The Original Green - Stephen A. Mouzon 2010-01-01

Boundaries - Henry Cloud 2008-09-09

Having clear boundaries is essential to a healthy, balanced lifestyle. A boundary is a personal property line that marks those things for which we are responsible. In other words, boundaries define who we are and who we are not. Boundaries impact all areas of our lives: Physical boundaries help us determine who may touch us and under what circumstances -- Mental boundaries give us the freedom to have our own thoughts and opinions -- Emotional boundaries help us to deal with our own emotions and disengage from the harmful, manipulative emotions of others -- Spiritual boundaries help us to distinguish God's will from our own and give us renewed awe for our Creator -- Often, Christians focus so much on being loving and unselfish that they forget their own limits and limitations. When confronted with their lack of boundaries, they ask: - Can I set limits and still be a loving person? - What are legitimate boundaries? - What if someone is upset or hurt by my boundaries? - How do I answer someone who wants my time, love, energy, or money? - Aren't boundaries selfish? - Why do I feel guilty or afraid when I consider setting boundaries? Dr. Henry Cloud and Dr. John Townsend offer biblically-based answers to these and other tough questions, showing us how to set healthy boundaries with our parents, spouses, children, friends, co-workers, and even ourselves.

Cartesian Sonata - William H. Gass 2013-08-07

From the award-winning author of *The Tunnel* and *Finding a Form*--four interrelated novellas that explore Mind, Matter, and God. In the first novella, Gass redefines Descartes' philosophy. God is a writer in a constant state of fumble. Mind is represented by a housewife who is a modern-day Cassandra. And Matter is, what (and who) else but the helpless and confused husband of Mind. In the novella that follows, the concept of salvation is explored through material possessions--a collection of kitsch--as a traveling businessman is slowly lost in the sheer surfeit of matter in a small Illinois town. In another, Gass explores the mind's ability to escape. A young woman growing up in rural Iowa finds herself losing touch with the physical world as she loses herself in the poetry of Elizabeth Bishop. And in "The Master of Secret Revenges," God appears in the form of Descartes' evil demon, Lucifer, as Gass chronicles the life of a young man named Luther and his development from his devilish youth to his demonic adulthood. A profound exploration of good and evil, philosophy and action, filled with the wit and style that have defined the work of William Gass.

Hunch - Bernadette Jiwa 2017-06-06

Where will your next big idea come from? Analyzing hard data? A corporate brainstorming session? Customer focus groups? Or closer to home? Successful people don't wait for proof that their idea will work. They learn to trust their gut and go. In *Hunch*, international bestselling author and business adviser Bernadette Jiwa shows you how to harness the power of your intuition so you can recognize opportunities others miss and create the breakthrough idea the world is waiting for. She explores inspired hunches, from one that led to the launch of the breakout GoldieBlox brand to another that helped a doctor reduce infant mortality rates around the world. Filled with success stories, reflection exercises, and writing prompts, *Hunch* is the indispensable guide to embracing your unique potential and discovering your own winning ideas.

Lovability - Brian De Haaff 2017-04-25

Love is the surprising emotion that companies cannot afford to ignore. *Lovability* -- genuine, heartfelt devotion and loyalty from customers -- is what propels a select few companies ahead, leading to consistent growth

and profitability. Think about the companies that you really care about and how they make you feel. Love is central to all human interactions, and business is made up of human interactions. Do the math and the solution is clear: Love is central to business. Nobody talks about it, but it is obvious in hindsight that love is everything in all we work for and can even be measured. *Lovability: How to Build a Business That People Love and Be Happy Doing It* shares what Silicon Valley-based author and Aha! CEO Brian de Haaff knows from a career of founding successful technology companies and building award-winning products. He reveals the secret to the phenomenal growth of Aha! and the engine behind customer love -- a set of principles that he pioneered and named The Responsive Method. In preparation for writing this book, he interviewed well-known entrepreneurs, executives, and CEOs at hundreds of name brand and agile organizations to help readers discover how to build their own lovable products and be happy doing it. Much has been written about how to build a breakthrough product and a successful business, but the author's message is original and refreshing. He suggests that most of what you have learned should be rethought. In a business world that has increasingly emphasized hype over substance and get-big-at-any-cost over profitable and sustainable growth, it's time for a new recipe for company success. *Lovability* is the essential ingredient that you have been looking for.

Managing Your Mind - Gillian Butler 2007-03-08

Originally published in 1995, the first edition of *Managing Your Mind* established a unique place in the self-help book market. A blend of tried-and-true psychological counseling and no-nonsense management advice grounded in the principles of CBT and other psychological treatments, the book straddled two types of self-help literature, arguing that in one's personal and professional life, the way to success is the same. By adopting the practical strategies that mental health experts Butler and Hope have developed over years of clinical research and practice, one can develop the "mental fitness" necessary to resolve one's personal and interpersonal challenges at home and work and to live a productive, satisfying life. The first edition addressed how to develop key skills to mental fitness (e.g., managing one's time better, facing and solving problems better, keeping things in perspective, learning to relax, etc.), how to improve one's relationships, how to beat anxiety and depression, and how to establish a good mind-body balance. For this new edition, Butler and Hope have updated all preexisting material and have added five new chapters on sexuality and intimate relationships; anger in relationships; recent traumatic events and their aftermath; loss and bereavement; and dealing with the past.

How to Speak Machine - John Maeda 2019-11-12

Visionary designer and technologist John Maeda defines the fundamental laws of how computers think, and why you should care even if you aren't a programmer. "Maeda is to design what Warren Buffett is to finance." -- *Wired* John Maeda is one of the world's preeminent interdisciplinary thinkers on technology and design. In *How to Speak Machine*, he offers a set of simple laws that govern not only the computers of today, but the unimaginable machines of the future. Technology is already more powerful than we can comprehend, and getting more powerful at an exponential pace. Once set in motion, algorithms never tire. And when a program's size, speed, and tirelessness combine with its ability to learn and transform itself, the outcome can be unpredictable and dangerous. Take the seemingly instant transformation of Microsoft's chatbot Tay into a hate-spewing racist, or how crime-predicting algorithms reinforce racial bias. *How to Speak Machine* provides a coherent framework for today's product designers, business leaders, and policymakers to grasp this brave new world. Drawing on his wide-ranging experience from engineering to computer science to design, Maeda shows how businesses and individuals can identify opportunities afforded by technology to make world-changing and inclusive products--while avoiding the pitfalls inherent to the medium.

The Innocent's Dark Seduction - Jennie Lucas 2009-09-01

Roark Navarre is ruthless and relentless. He wants beautiful Lia, and he will have her! When he discovers that she is a virgin, taking his prize becomes even sweeter. But the innocent's dark seduction has only just begun! Many years ago, Lia was the innocent victim of Roark's merciless financial ruin of her father. But it's too late for regrets--soon she finds she's carrying his child. She doesn't want Roark, her bitter enemy, to know. Because surely he will do what he's always done--exact his price!

High-maintenance Relationships - Les Parrott 1997-02

How do you cope with impossible people? The author offers clear and direct answers for dealing with relationships that give so little but demand so much.

Small Town - 1993

Product Roadmaps Relunched - C. Todd Lombardo 2017-10-25

A good product roadmap is one of the most important and influential documents an organization can develop, publish, and continuously update. In fact, this one document can steer an entire organization when it comes to delivering on company strategy. This practical guide teaches you how to create an effective product roadmap, and demonstrates how to use the roadmap to align stakeholders and prioritize ideas and requests. With it, you'll learn to communicate how your products will make your customers and organization successful. Whether you're a product manager, product owner, business analyst, program manager, project manager, scrum master, lead developer, designer, development manager, entrepreneur, or business owner, this book will show you how to: Articulate an inspiring vision and goals for your product Prioritize ruthlessly and scientifically Protect against pursuing seemingly good ideas without evaluation and prioritization Ensure alignment with stakeholders Inspire loyalty and over-delivery from your team Get your sales team working with you instead of against you Bring a user and buyer-centric approach to planning and decision-making Anticipate opportunities and stay ahead of the game Publish a comprehensive roadmap without overcommitting

Love Me, Don't Leave Me - Michelle Skeen 2014-09-01

Everyone thrives on love, comfort, and the safety of family, friends, and community. But if you are denied these basic comforts early in life, whether through a lack of physical affection or emotional bonding, you may develop intense fears of abandonment that can last well into adulthood--fears so powerful that they can actually cause you to push people away. If you suffer from fears of abandonment, you may have underlying feelings of anger, shame, fear, anxiety, depression, and grief. These emotions are intense and painful, and when they surface they can lead to a number of negative behaviors, such as jealousy, clinging, and emotional blackmail. In *Love Me, Don't Leave Me*, therapist Michelle Skeen combines acceptance and commitment therapy (ACT), schema therapy, and dialectical behavioral therapy (DBT) to help you identify the root of your fears. In this book you'll learn how schema coping behaviors--deeply entrenched and automatic behaviors rooted in childhood experiences and fears--can take over and cause you to inadvertently sabotage your relationships. By recognizing these coping behaviors and understanding their cause, you will not only gain powerful insights into your own mind, but also into the minds of those around you. If you are ready to break the self-fulfilling cycle of mistrust, clinginess, and heartbreak and start building lasting, trusting relationships, this book will be your guide.

The Start-Up J Curve - Howard Love 2016-08-30

A predictable pattern of success Entrepreneurs who have read early drafts of *The Start-Up J Curve* responded, "I wish I had this book years ago." A start-up unfolds in a predictable pattern; the more aware entrepreneurs are of this pattern, the better able they will be to capitalize on it. Author Howard Love calls this pattern the start-up J Curve: The toughest part of the endeavor is the time between the actual start of a new business and when the product and model are firmly established. *The Start-Up J Curve* gives entrepreneurs the tools they need to get through the early challenges so they can reach the primary value creation that lies beyond. Love brings thirty-five years of start-up experience to this comprehensive guide to starting a business. He outlines the six predictable stages of start-up growth and details the activities that should be undertaken at each stage to ensure success and to avoid common pitfalls. Instead of feeling lost and confused after a setback, start-up founders and investors can anticipate the challenges, overcome the obstacles, and ride the curve to the top.

The Book of Love and Creation - Paul Selig 2012-09-13

This major new work of channeled literature shows readers how to develop their own intuitive abilities and continues the program of self-development begun in Paul Selig's popular previous book, *I Am the Word*. In this bold, bracing, and tremendously practical new work of spiritual psychology, author and medium Paul Selig takes the channeled teachings begun in his acclaimed *I Am the Word* into dramatic new territory. In this fresh revelation, the invisible teachers who speak through Selig actually instruct readers on how to develop their own powers of intuition, clairvoyance, and inner knowing. *The Book of Love and Creation* simultaneously helps readers develop as spiritual beings within, while growing into increasingly capable, resilient, and confident individuals amid the demands of outer life. Filled with meditations, exercises, psychological insights, and affirmations, *The Book of Love and*

Creation immediately produces change in the life of every dedicated person who approaches it. Perfect for returning readers and newcomers alike, the book is an extraordinary experience in a new body of channeled wisdom that is attracting readers across the world.

Seculosity - David Zahl 2019-04-02

At the heart of our current moment lies a universal yearning, writes David Zahl, not to be happy or respected so much as enough--what religions call "righteous." To fill the void left by religion, we look to all sorts of everyday activities--from eating and parenting to dating and voting--for the identity, purpose, and meaning once provided on Sunday morning. In our striving, we are chasing a sense of enoughness. But it remains ever out of reach, and the effort and anxiety are burning us out. *Seculosity* takes a thoughtful yet entertaining tour of American "performancism" and its cousins, highlighting both their ingenuity and mercilessness, all while challenging the conventional narrative of religious decline. Zahl unmaskes the competing pieties around which so much of our lives revolve, and he does so in a way that's at points playful, personal, and incisive. Ultimately he brings us to a fresh appreciation for the grace of God in all its countercultural wonder.

Loveable - Kelly Flanagan 2017-03-21

Kelly Flanagan is a psychologist, father, and blogger who is best known for the letters he has written to his children on his blog, one of which landed him on *The Today Show* with his four-year-old daughter. In *Loveable*, Flanagan answers three fundamental human questions: Am I enough? How do I become unlonely? Do I matter? He shows us how to rediscover our worthiness and remember that we are good enough. He encourages us to shed the false self that keeps us lonely and to find people who accept us as we are. And he inspires us to fully embrace our passions, regardless of how ordinary those passions may be. Reading like an extended love letter to readers, *Loveable* uncovers three essential truths: you are enough, you are not alone, and you matter. Flanagan invites us to disconnect from the distractions and demands of daily life and to listen more intently for the voice of grace within each of us, so we might fully awaken to the redemptive story we are here to live.

The Regenerative Business - Carol Sanford 2017-10-10

Forewords by: Cheryl Y. Kiser, Babson College & Michiel Bakker, Google
Courageous leaders today are calling for a disruptive yet effective way of working: one that unlocks significant new levels of innovation, delivers enduring financial results, and creates exceptional customer loyalty while simultaneously building human capacity to contribute to on-going positive change. The good news is there is a proven, but infrequently taken, path. Through a fundamentally contrasting paradigm, Carol Sanford shows leaders why today's so-called business "best practices" undermine success--and then, how to transform their business into something so flexible, so innovative, so developmental, it becomes virtually non-displaceable in the market. *The Regenerative Business* is built by connecting every person in the business to the "essential core" of that business - its unique foundation for innovation and market power. This provides the fulcrum for an organizational culture that embraces the internal destabilization and discomfort that comes with responding creatively to the unfamiliar. The payoff for doing so is a motivated and innovative workforce that is prepared to take a business to the top of its

industry - and stay there. Carol's work focuses on what fundamentally fuels the organization: the capacity and capabilities of the people within it and the design of work to empower them. She defines these for readers and shows that when these are internally developed, you change who people are and what they are able to take on, which she calls "promises beyond able-ness." She shows through many cases drawn from her work that by implement this all-encompassing way of working, businesses are able to have a positive impact beyond the bottom line, to the broader marketplace and the communities in which they operate.

Learning to Love Yourself - Sharon Wegscheider-Cruse 2012-05

Presents advice on overcoming a dysfunctional family or adverse life circumstances and shares a series of simple techniques to increase feelings of self worth and acquire a more positive and healthier perspective on life.

Lost and Founder - Rand Fishkin 2018-04-24

Rand Fishkin, the founder and former CEO of Moz, reveals how traditional Silicon Valley "wisdom" leads far too many startups astray, with the transparency and humor that his hundreds of thousands of blog readers have come to love. Everyone knows how a startup story is supposed to go: A young, brilliant entrepreneur has a cool idea, drops out of college, defies the doubters, overcomes all odds, makes billions, and becomes the envy of the technology world. This is not that story. It's not that things went badly for Rand Fishkin; they just weren't quite so Zuckerberg-esque. His company, Moz, maker of marketing software, is now a \$45 million/year business, and he's one of the world's leading experts on SEO. But his business and reputation took fifteen years to grow, and his startup began not in a Harvard dorm room but as a mother-and-son family business that fell deeply into debt. Now Fishkin pulls back the curtain on tech startup mythology, exposing the ups and downs of startup life that most CEOs would rather keep secret. For instance: A minimally viable product can be destructive if you launch at the wrong moment. Growth hacking may be the buzzword du jour, but initiatives can fizzle quickly. Revenue and growth won't protect you from layoffs. And venture capital always comes with strings attached. Fishkin's hard-won lessons are applicable to any kind of business environment. Up or down the chain of command, at both early stage startups and mature companies, whether your trajectory is riding high or down in the dumps: this book can help solve your problems, and make you feel less alone for having them.

Next Stop Love - Rachel Stockbridge 2020-09-22

Beatrice Bauer is struggling to keep up with the demands of family, friends, college life, and a part-time job. She doesn't have room to breathe, much less question whether the track she's on is worth the effort. But it's fine. She's fine. She can breathe after college. Julian Moon is doing his best to get back on his feet and reconnect with his dream of being an illustrator. The problem is he can't seem to shake the habit of making all the worst decisions. The most recent of which is his return to New York, where all his problems started in the first place. When a shared commute dumps Julian and Beatrice in each other's lives, they start wondering if there isn't more to life than a desperate scramble to stay afloat. If maybe a coincidental commute acquaintance couldn't become something more.